



NEW MEXICO GROWN

Local Food Data Portal Annual Report *FY2026 (July 2025 - June 2026)*

For NM Grown Purchases by:
K-12 Schools, Early Childcare Centers, Senior Centers, and Food Banks



*Prepared by the New Mexico Farmers' Marketing Association
August 2026*

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Executive Summary

The **FY26 New Mexico (NM) Grown Local Food Data Portal Annual Report** provides information about local food purchases made by participating NM Grown buyers from K-12 schools, early childcare centers, senior centers, and food banks, as well as sales made by Approved Suppliers during Fiscal Year 2026. NM Grown is the state's local food procurement program for purchasing locally produced food from New Mexican farmers, ranchers, food hubs, processors, and distributors. All producers that sell to NM Grown buyers must be part of the Approved Supplier Program, a certification program ensuring food safety and quality. This report was produced using information that was entered into the NM Local Food Data Portal (LFDP), which is a data-sharing platform providing detailed information about local food purchases.

This report highlights the size and diversity of the local institutional food marketplace. For example, \$4.4 million in FY26 local purchases were entered into the LFDP, and these purchases were made by more than 140 buyers in 31 counties across the state. Individual buyer purchasing ranged from less than \$100 per buyer to nearly \$800,000 per buyer, while the median amount was \$8,800 per buyer. Meanwhile, 86 Approved Suppliers based in 21 counties made direct sales to NM Grown buyers; individual supplier sales ranged from \$250 per supplier to nearly \$1 million per supplier, and the median sales amount was \$15,900 per supplier. It is important to note, however, that many Approved Suppliers that sell to NM Grown buyers are hubs, distributors, processors, or other food businesses that aggregate the products they sell from numerous farmers and ranchers. Since the LFDP includes the direct purchases made by NM Grown buyers, it cannot track information about sales made by individual producers to hubs and others that aggregate and then sell to NM Grown buyers. The full list of FY26 Approved Suppliers (which includes the farmers and ranchers that sell to aggregators) totaled 288 operations based in 27 counties.

Data entered into the LFDP also showed that there were 455 distinct purchasing relationships between NM Grown buyers and direct suppliers during FY26. In terms of foods purchased/sold, fruits and vegetables combined to make up 47.5% of local purchases/sales and meat products were 46.6% of local purchases/sales. Ground beef was by far the most popular product, at nearly \$1.33 million, and it was purchased by more than 100 buyers from 25 different suppliers. After ground beef, other top products included flank/skirt beef, pinto beans, apples, stew beef, mushrooms, cucumbers, dried fruits, and stone fruits. The busiest purchasing months by a significant margin were August, September, and October.

County-level data shows that there are several geographic areas with high concentrations of both purchasing and sales. There are also parts of the state with more concentrated purchases than sales, a few counties with more sales than purchases, and a few regions with limited purchases and sales. Such findings point to the need for future prioritization of a range of strategies, including: i) where possible, trying to connect buyers and suppliers within the same county or neighboring counties; ii) buyer coordination to try and streamline ordering and distribution especially in counties with lower levels of purchasing and with fewer suppliers; and iii) continuing to emphasize the need for infrastructure that supports more localized transportation routes and distribution capacities.

I. Introduction

This report provides detailed information about local food purchases made by buyers from participating New Mexico Grown (NM Grown) K-12 schools, early childcare centers, senior centers, and food banks, as well as sales made by Approved Suppliers during Fiscal Year 2026 (July 2025 through June 2026). NM Grown is the state of New Mexico's local food procurement program for purchasing locally produced food from New Mexican farmers, ranchers, food hubs, distributors, and other food businesses, and it is an integral part of the state's *Food Initiative*, which was established in 2022 by Governor Michelle Lujan-Grisham. All food producers that sell to NM Grown buyers must be part of the Approved Supplier Program, a values-based certification program managed by the New Mexico Farmers' Marketing Association (NMFMA) that provides food suppliers with access to NM Grown buyers while ensuring food safety and quality. Local food purchased through NM Grown benefits numerous populations across the state, primarily including: young children at early childhood sites, students in K-12 schools, elders in senior centers, and food bank/food pantry clients. The program operates on a model in which state-funded grants are provided to institutional buyers who then administer the funds to make local food purchases.

The data presented in this report comes from buyer invoice information that was entered into the NM Local Food Data Portal (LFDP), which is a data-sharing platform providing information about local purchases made by participating NM Grown buyers from Approved Supplier sales. The portal allows participating Administering Agencies to enter institutional buyer purchasing data, which is then aggregated and linked to dashboards that produce visualizations and summary reports, helping to track and deepen the understanding of local food purchases and sales. Initial development of the LFDP began several years ago, based on a need identified by the Public Education Department (PED) and the NMFMA for a more in-depth understanding of the local food purchasing marketplace, particularly for schools. The platform build-out was done by Falling Colors LLC, which continues to maintain the LFDP database and dashboards and provide technical support to the Administering Agencies and the NMFMA. Funding for the LFDP has been a mix of state, federal, and private funds, and since FY24 the LFDP has since expanded to include purchases made by buyers from other Administering Agencies.

This report was prepared by the NMFMA and compiled based on data entered by Administering Agency staff for the agencies that used the LFDP during FY26. This included: Aging and Long-Term Services Department (ALTSD) for senior centers; the Early Childhood Education and Care Department (ECECD) for preschools and other early childcare centers; the Public Education Department (PED) for K-12 schools; and the New Mexico Department of Agriculture (NMDA) and The Food Depot (TFD) for food banks.¹ This report does not include data from NM Grown purchases made by Tribal senior centers working with the Office of Indian Elder Affairs (OIEA) within ALTSD, nor does it include purchases from the PED Tribal Purchasing Pilot.

¹All FY26 NM Grown food bank purchases were made by The Food Depot (TFD). Food bank local purchasing was made possible through federal funding provided to the NMDA, and the NMDA provided a sub-grant to TFD to manage local food bank purchasing on behalf of all food banks across the state.

After this Introduction, the report proceeds as follows: Section II is a summary of overall purchasing trends; Section III details purchases and sales by food categories and by individual products; Section IV shows purchases and sales by production methods and processing types; and Section V presents county-level market supply and demand maps. In addition, several appendices that provide further detailed information are included at the end of the report.

II. Overall Purchasing Trends

During FY2026, \$4.4 million in local purchases were entered into the LFDP, and the purchases were made by 142 buyers. Table 1 provides overall purchasing totals along with purchasing amounts by Administering Agency, average amount purchased by buyer within each Agency, and buyer purchasing ranges per Agency. As the table shows, the vast majority (nearly 80%) of NM Grown buyers within ALTSD, ECECD, and PED purchased \$25K or less, whereas food bank buyers all purchased more than \$50K per buyer. Average purchasing per buyer ranged from \$7.6K for ECECD buyers to \$120.2K for food bank buyers. This contrast illustrates one of the main differences in the food bank purchasing model as compared to other Administering Agencies.

Table 1. FY26 Purchasing Snapshot per Administering Agency

Agency	\$ Amount	# Buyers	Average \$/ Buyer	Buyer Purchasing Ranges				
				>\$100K	\$50K- \$100K	\$25K- \$50K	\$10K- \$25K	\$<10K
ALTSD	\$852K	42	\$20.3K	0	3	6	19	14
ECECD	\$274K	36	\$7.6K	0	0	2	4	30
PED*	\$2.8M	60	\$46.4K	7	6	6	10	31
TFD	\$481K**	4***	\$120.2K	2	2	0	0	0
TOTAL	\$4.4 Million	142	\$30.9K	9	11	14	33	75

* During FY26, there were several participating PED buyers that purchased above and beyond their NM Grown grant allocation. This purchasing data totaled more than \$900K and was entered into the LFDP. Therefore the PED purchases and sales reported on in this report are greater than the PED NM Grown allocations.

** FY26 food bank purchasing only occurred from July through September, as the federally-funded Local Food Purchasing Agreement ended at that time.

*** While The Food Depot managed all purchases on behalf of food banks across the state, purchases were made on a regional basis for the food banks represented in the New Mexico Association of Food Banks. During FY26, four food banks were represented and considered as buyers within the LFDP.

In terms of purchases throughout the year, August through October 2025 represented the busiest purchasing period, with September being the highest purchasing month. June 2026 was the lowest purchasing month, presumably since it is the last month of the fiscal year. Figure 1 shows the dollar amounts of NM Grown purchases by month for FY2026.

Figure 1. FY26 Total Purchases by Month

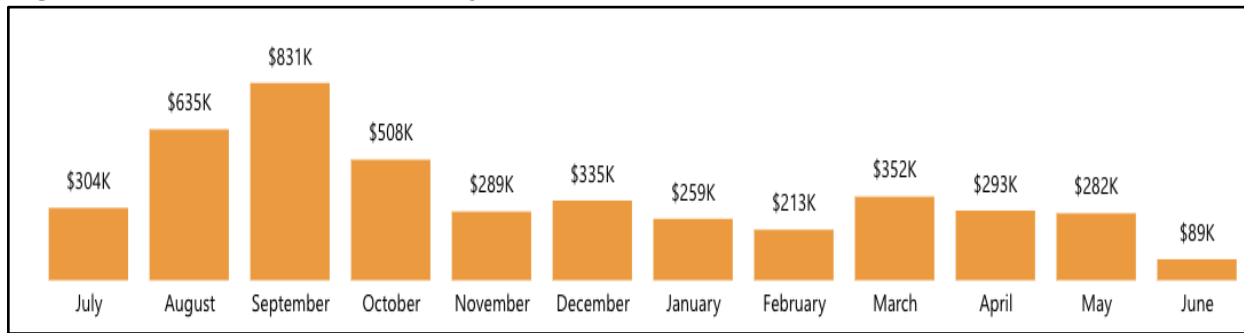


Table 2 below shows NM Grown purchase amounts by month as well as the percentage of the purchasing for the year across all buyers on a per month and cumulative basis. Note: “Month Utilization” represents the percent of that month’s purchasing out of purchasing for the entire year, and “Cumulative Utilization” represents the percent of purchasing through that month out of purchasing for the entire year.

Table 2. FY26 Purchases and Percent Utilization

Month	\$ Amount	Month Utilization	Cumulative Utilization
July ‘25	\$304K	6.9%	6.9%
August ‘25	\$635K	14.5%	21.4%
September ‘25	\$831K	18.9%	40.3%
October ‘25	\$508K	11.6%	51.9%
November ‘25	\$289K	6.6%	58.5%
December ‘25	\$335K	7.6%	66.1%
January ‘26	\$259K	5.9%	72.0%
February ‘26	\$213K	4.8%	76.9%
March ‘26	\$352K	8.0%	84.9%
April ‘26	\$293K	6.7%	91.6%
May ‘26	\$282K	6.4%	98.0%
June ‘26	\$89K	2.0%	100.0%
Total	\$4.4 Million	100%	100%

III. Purchases and Sales by Food Categories & Food Products

Table 3 summarizes purchases/sales overall and by main NM Grown food product category (i.e., Produce+ and Meat)² for the following data points: dollar value of the purchases/sales; the number of buyers making purchases and suppliers making sales; the dollar range of individual buyer total purchases and supplier total sales from the year (from the smallest (“min.”) to the largest (“max.”)); and the average and median dollar amounts of a buyer’s total purchases and a supplier’s total sales for the year. It is important to note, however, that many Approved Suppliers are hubs, distributors, processors, or other food businesses that aggregate the products they sell to NM Grown buyers from numerous farmers and ranchers. The LFDP cannot track or account for the number of individual producers contributing to the sales made by hubs and others that aggregate.

Appendix A also provides a summary of this information for each Administering Agency.

Table 3. NM Grown Purchases and Sales - Overall and by Main Food Product Category

	Overall	Produce+	Meat
\$ Value of Purchases / Sales	\$4.4 Million	\$2.33 Million*	\$2.00 Million*
# of Buyers Making Purchases	142	139	121
Buyer Purchasing \$ Amount Range	\$<100 min. - \$790K max.**	\$<100 min. - \$413K max.	\$<100 min. - \$653K max.**
Average Purchasing \$ Amount per Buyer	\$30.9K	\$16.8K	\$16.6K
Median Purchasing \$ Amount per Buyer	\$8.8K	\$4.4K	\$4.0K
# of Suppliers Making Sales***	86	68	28
Supplier Sales \$ Amount Range	\$<100 min. - \$961K max.	\$<100 min. - \$612K max.	\$253 min. - \$961K max.
Average Sales \$ Amount per Supplier	\$51.0K	\$34.2K	\$71.5K
Median Sales \$ Amount per Supplier	\$12.1K	\$9.2K	\$15.9K

* Produce+ and Meat purchase/sales totals are \$4.33M. The remainder of purchases/sales (approximately \$60k) was for transportation costs, which some suppliers charged as a separate line item on sales invoices that included sales of multiple food products. This meant that transportation could not be charged to or tracked for each specific food item sold for this small number of invoices.

** The highest purchasing buyer had an NM Grown budget of less than \$100K but purchased from Approved Suppliers over \$700K in local product above and beyond their NM Grown grant, and more than 80% of the buyer's total purchases were for meat products.

² Eligible meat products for NM Grown purchase include: beef, bison, lamb/mutton, and pork products; Produce+ products are fruits, vegetables, nuts, grains, and legumes.

As Table 3 shows, 142 NM Grown buyers purchased food products from 86 Approved Suppliers during FY26, with an average purchasing amount per buyer of \$30.9K and an average sales amount per supplier of \$71.5K. Median buyer purchasing and supplier sales amounts were, however, much lower than the average purchasing and sales amounts. Moreover, buyer purchasing and supplier sales varied significantly, from a purchasing low of less than \$100 to a high of nearly \$800K on the buyer side, and a sales low of less than \$100 to a high of about \$960K on the supplier side. Table 4 helps illustrate this variation with a breakdown of ranges of numbers of buyers and suppliers per a range of purchases/sales, along with the percentage of the purchasing and sales market share for each buyer/supplier range.

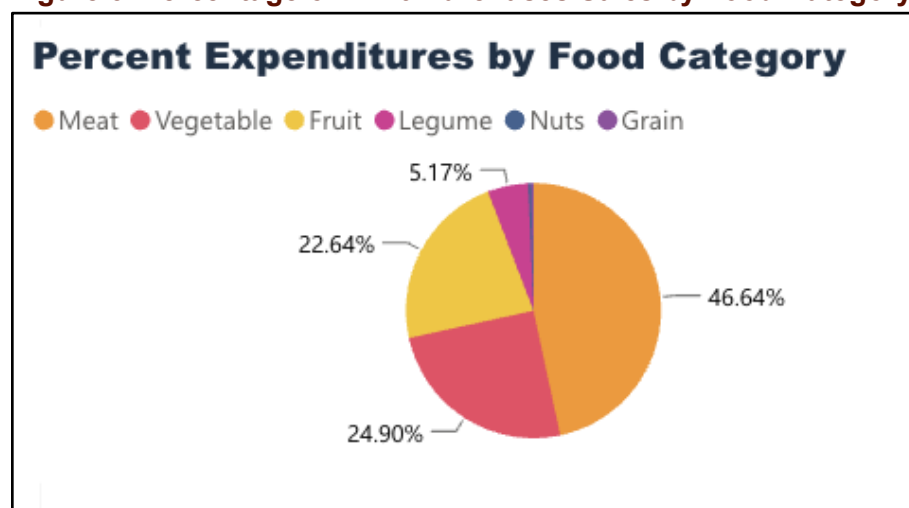
Table 4. FY26 Buyer Purchases and Approved Supplier Sales Ranges

Buyer Purchase/ Supplier Sales Range	# of Buyers (range)	% Buyer Market Share	# of Suppliers (range)	% Supplier Market Share
Greater than \$500K	1-5	18%	1-5	36.9%
\$300K — \$500K	1-5	9.4%	1-5	7.1%
\$200K — \$300K	1-5	9.5%	1-5	11.3%
\$100K — \$200K	1-5	14.3%	1-5	11.3%
\$50K — \$100K	11-15	18.4%	6-10	13.3%
\$25K — \$50K	11-15	11.1%	11-15	10.2%
\$10K — \$25K	26-35	11.9%	16-20	6.8%
\$5K — \$10K	26-35	4.5%	11-15	1.8%
Less than \$5K	36-45	2.7%	26-35	1.3%
Total	142	100%	86	100%

In addition, data entered into the LFDP showed there were 455 distinct purchasing relationships between buyers and suppliers. This means that each buyer sourced, on average, from 3.20 suppliers, and each supplier sold product, on average, to 5.29 buyers. Individual suppliers sold to a minimum of one single buyer up to a maximum of 54 individual buyers. Individual buyers purchased from a minimum of one supplier up to a maximum of 14 individual suppliers.

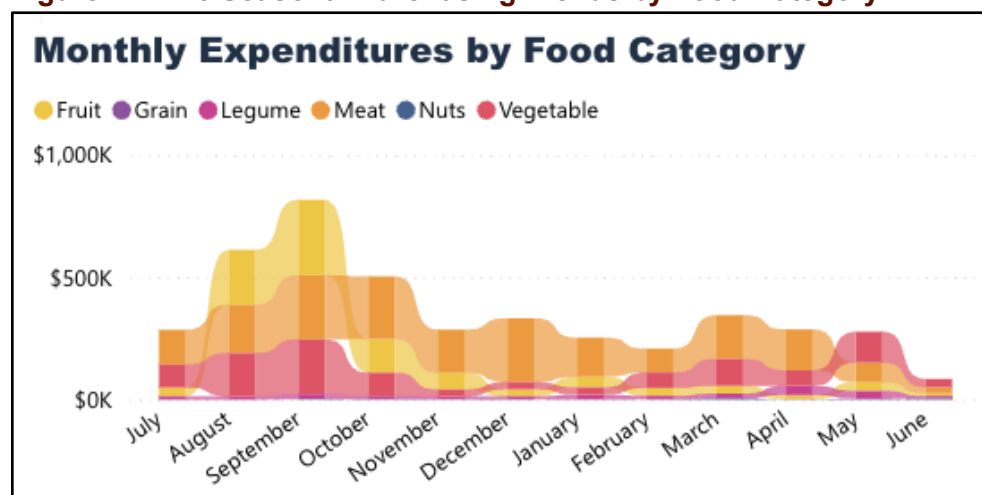
Looking at data by food categories (fruits, vegetables, grains, legumes, nuts, and meats), Figure 3 shows the percentages of purchases/sales that were made for each of those categories. Fruits and vegetables combined to make up 47.5% of local purchases/sales and meat products were 46.6% of local purchases/sales. (This includes a significant amount of meat purchases made by the buyer that purchased well beyond their NM Grown grant allocation). Legumes were 5.2% of purchases/sales; nuts and grains combined for only 0.7% of purchases/sales.

Figure 3. Percentage of FY26 Purchases/Sales by Food Category



We can also look at seasonal purchasing by food category, which is shown in Figure 4 (from July 2025 through June 2026). The seasonal trend helps show how fresh produce purchases/sales have a peak season, with August and September being the most in-demand months for vegetables, and August through October being peak months for fruits. Meat purchases/sales, on the other hand, are much smoother throughout the year.

Figure 4. FY26 Seasonal Purchasing Trends by Food Category



Honing in on individual food products purchased/sold during FY26, Figure 5 provides a graph of the top 10 products by purchasing/sales dollar amount. Ground beef was by far the most purchased/sold product, at nearly \$1.33 million, and ground beef was purchased by a total of 112 buyers (ranging from less than \$100 to \$340.7K in purchases per buyer) from 25 different suppliers (ranging from less than \$100 to \$597.1K in sales per supplier). Flank/skirt beef was the second most popular product (\$266K), followed by pinto beans (\$209K), apples (\$155K), stew beef (\$151K), mushrooms (\$132K), cucumbers (\$124K), dried fruits (\$120K), peaches (\$119K), and pluots (\$113K).

Figure 5. Top 10 Individual FY26 Products by Purchasing/ Sales Amount

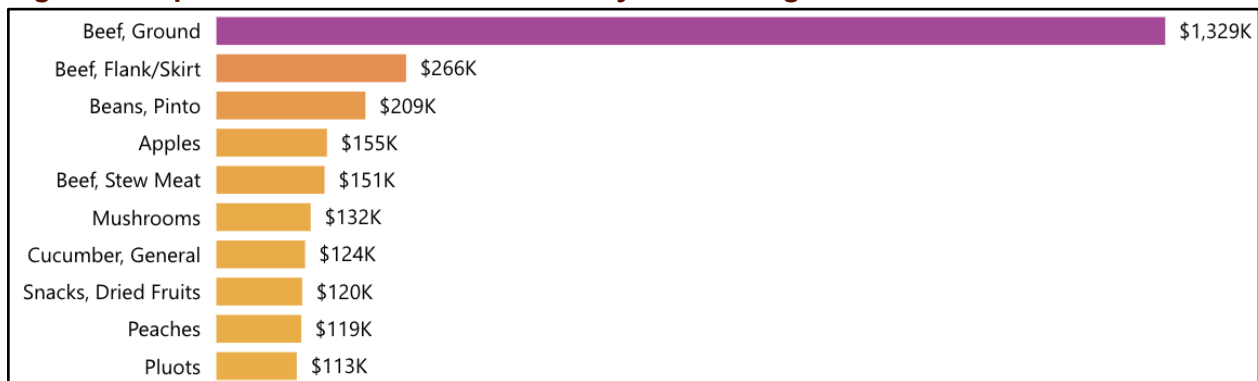


Table 5 includes a list of individual products and purchase/sales amounts along with ranges of the numbers of buyers purchasing and suppliers selling the product, for all products with at least \$50K in purchases/sales. The list includes 19 products, whereas there were over 150 total products with purchases/sales during FY26. For further details, **Appendix B** provides the top 10 purchased products per agency.

Table 5. Top Individual FY26 Product Purchase/Sales Amounts (>\$50,000)

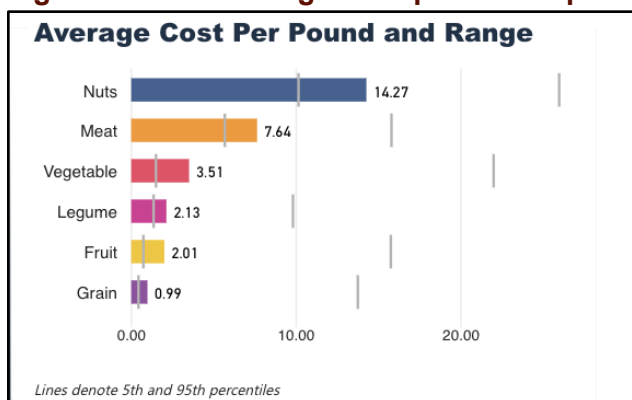
Product	\$ Amount	# Buyers (range)	# Suppliers (range)
Beef, Ground	\$1.33 Million	100+	21-25
Beef, Flank/Skirt	\$266K	16-20	6-10
Beans, Pinto	\$209K	76-100	11-15
Apples	\$155K	61-80	16-20
Beef, Stew Meat	\$12K	46-60	16-20
Mushrooms	\$132K	26-35	6-10
Cucumber, General	\$124K	36-45	26-35
Dried Fruits	\$120K	26-35	1-5
Peaches	\$119K	26-35	6-10
Pluots	\$113K	16-20	1-5
Mixed Produce Box*	\$98.5K	1-5	1-5
Chile, Green, Roasted Fresh or Frozen	\$94.2K	46-60	11-15

Watermelon	\$89.5K	21-25	6-10
Beef, Chuck	\$75.0K	6-10	6-10
Lettuce, Green	\$70.2K	26-35	11-15
Nectarines	\$60.5K	11-15	1-5
Chile, Red, Puree	\$53.6K	26-35	1-5
Pork, Stew Meat	\$52.8K	16-20	6-10
Lettuce, Salad Mix	\$52.0K	46-60	16-20

* Mixed Produce Boxes were only allowed for purchase by food bank buyers in FY26.

The LFDP also provides average pricing/cost per pound data for all purchases that include a weight measure on the invoice (during FY26, this was the vast majority of invoices). Pricing data is available at the food category as well as individual food product level. Figure 6 provides average price/cost per pound along with the price/cost per pound range from the 5th percentile to the 95th percentile. This is the first full year for which pricing data has been available, so in the future it will be possible to compare pricing data with previous years. **Appendix E** has a full list of all product purchase/sales amounts along with the average price/cost per pound and the average price ranges (from the 5th percentile to the 95th percentile).

Figure 6. FY26 Average Cost per Pound per Food Category



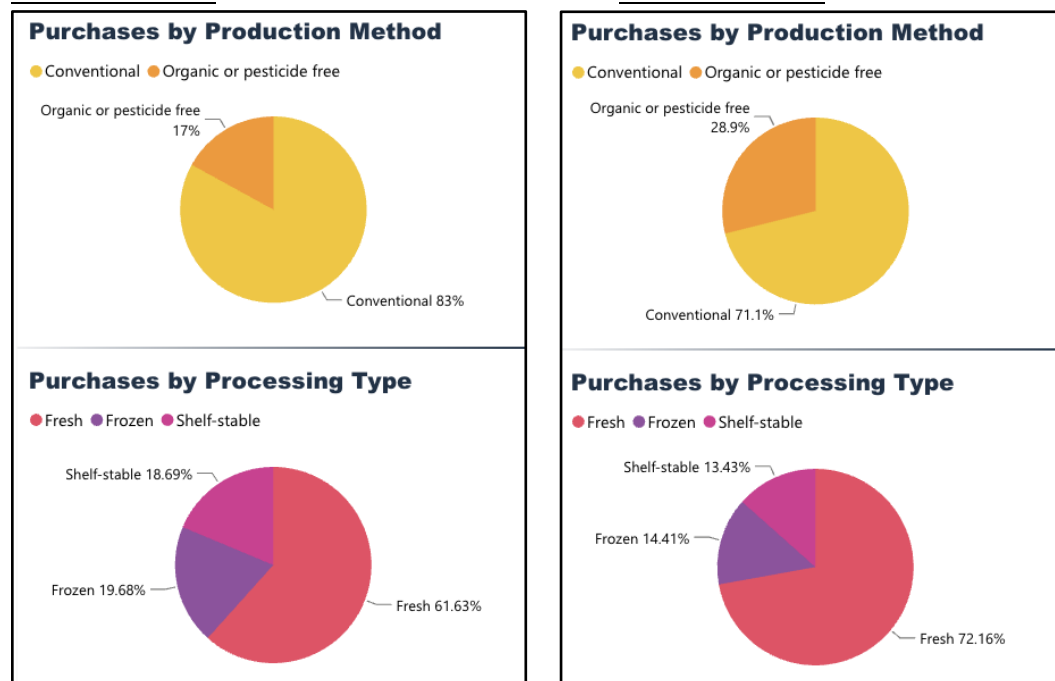
IV. Purchases and Sales by Production Methods and Processing Types

NM Grown purchasing invoices also track production methods as well as processing types, and in the data dashboards these are categorized according to Produce+ and Meat products. For Produce+ (a vendor category type), a supplier can note on their invoice if the product has been produced either using organic methods or if it's pesticide-free; for meat, a supplier can note on their invoice if the product has been produced either using organic methods or is a grass-fed product. If organic, pesticide-free or grass-fed was not specified on the invoice, the buyer

assumed the product was produced using conventional agricultural methods, though some Produce+ and meat suppliers may have used organic or pesticide-free or grass-fed practices but did not specify this on their invoices. Therefore the percentage of products being purchased/sold using these types of methods may be underreported. The Administering Agencies will be working in the future with both buyers and suppliers to ensure that they are more systematically capturing this information. In terms of processing types, Produce+ and meat products alike are categorized as fresh, frozen, or shelf stable.

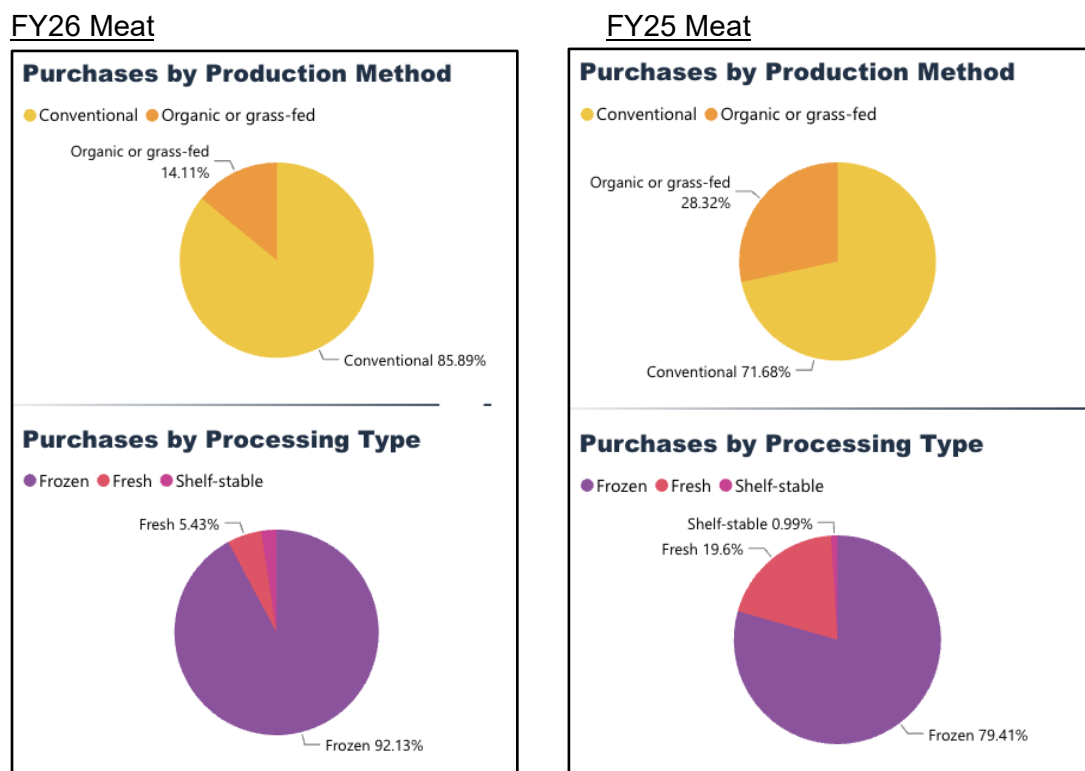
Figure 7 and Figure 8 below show production methods and processing types for Produce+ and meat purchases/sales for FY25 and FY26. In FY25, the percentages of purchases of organic/pesticide-free Produce+ and organic/ grass-fed meat products were significantly higher than in FY26. This is partly due to food bank purchasing, as the food banks prioritized sourcing from producers that used organic/pesticide-free or grass-fed/organic methods,³ and the food bank market decreased from 42% of all local purchases in FY25 to 11% of all purchases in FY26. However, percentages for non-food bank meat purchases also decreased (from 24% to 13%), while non-food bank Produce+ purchases increased only slightly (from 9% to 10%). As for processing types, there were slightly higher percentages of purchasing dollars spent on frozen and shelf-stable Produce+ products (about 5% each) in FY26 compared to FY25, while the percentage of frozen meat purchases increased more than 10% (from 79% to 92%); fresh meat purchases declined from 20% to 5%, and shelf-stable increased from 1% to 2%.

Figure 7. Production Methods & Processing Types for Produce+, FY25 and FY26
FY26 Produce+ FY25 Produce+



³ During FY25-FY26, 99% of food bank produce+ purchasing dollars were from suppliers using organic/pesticide-free methods, and about half of meat purchasing dollars came from grass-fed/ organic suppliers.

Figure 8. Production Methods & Processing Types for Meat Products, FY25 and FY26



V. County-Level Market Supply & Demand Maps

The final section of this report shows purchasing and sales amounts by county; for the buyers, this means the county where the buyer is located, and for suppliers this means the county where the supplier is located. Figure 9 below provides heat maps with total NM Grown purchasing and sales concentrations at the county level, where yellow indicates lower purchase/sales totals, and pinkish-purple indicates higher purchase/sales totals. For further details, **Appendix C** provides a table with county-level purchasing and sales information per Administering Agency, and **Appendix D** provides the same information in visual maps.

Figure 9 shows that during FY26 buyers in 30 counties made purchases, while suppliers based in 21 counties made direct sales to NM Grown buyers. For supplier sales, it is important to remember that a significant number of sales were made by food hubs and others that aggregate product from numerous farmers and ranchers, many of whom are located in neighboring counties to those aggregator businesses. The Local Food Data Portal has no way to track that level of information, so sales by farmers and ranchers who were based in a different county from the aggregator they sold their products to are not reflected in the supplier map. The full list of Approved Suppliers (which includes the numbers of farmers and ranchers that sell to aggregators), however, totals 288 operations based in 27 counties, and **Appendix E** shows the number of suppliers per county. Finally, one meat supplier is based in Apache County, Arizona; they were able to participate in NM Grown because they sourced from New Mexico ranchers and met all program eligibility requirements for being an approved meat vendor.

Figure 9. FY26 Buyer and Supplier Market Maps at the County Level

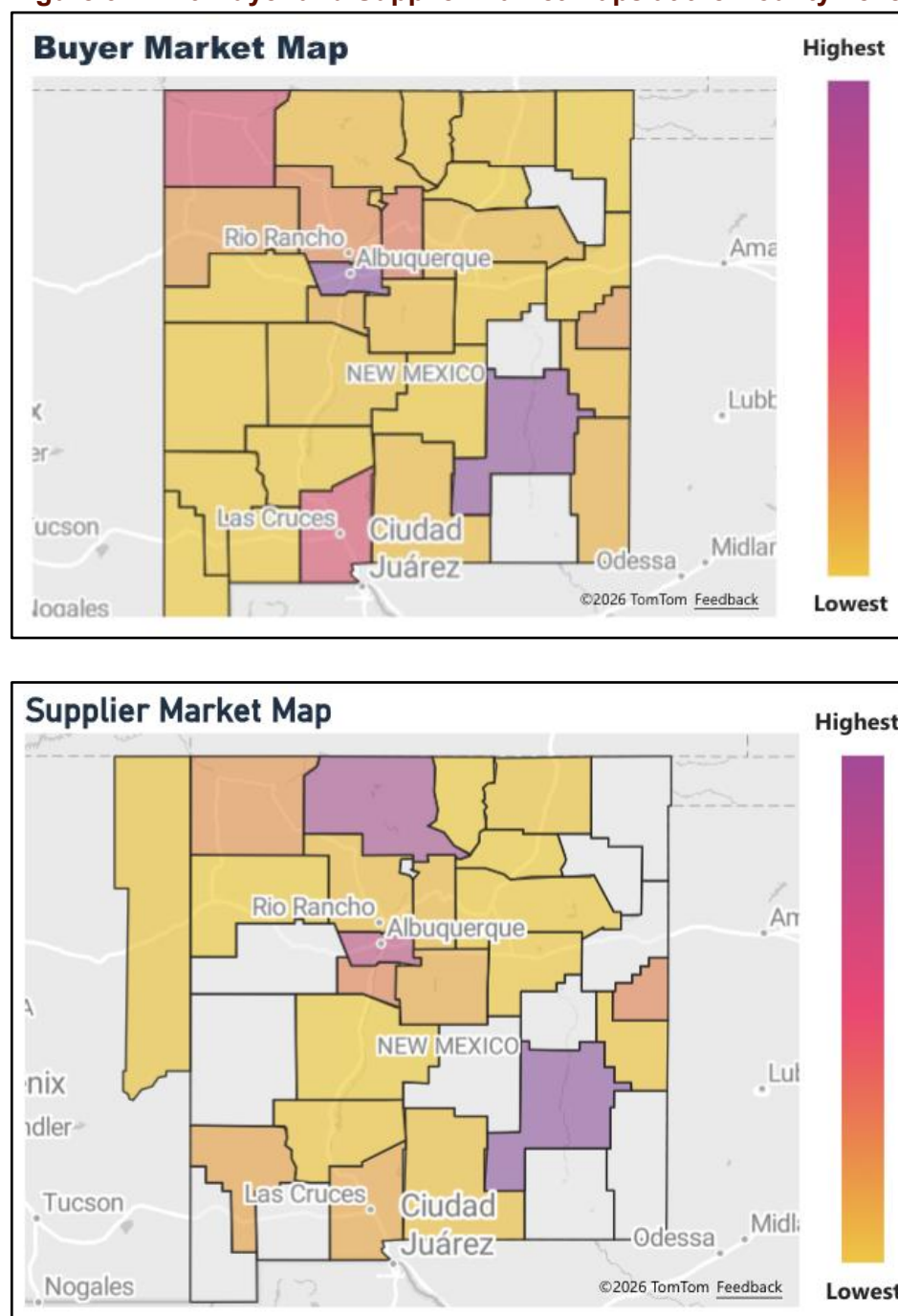


Table 6 below provides the dollar amounts of buyer purchases and supplier sales by county. Buyer purchases ranged from \$4.1K to more than \$878K per county, while supplier sales ranged from \$2.5K to more than \$1 million per county. The maps along with the county-level purchasing and sales amounts show that there are several geographic areas with high concentrations of both purchasing and sales, such as in the central, northern/ northwestern, and southern/ southeastern parts of the state. There are also parts of the state with more concentrated purchasing than sales, a few counties with more sales than purchases, and a few

regions with limited purchasing and sales. These findings point to the need for future prioritization of a range of strategies, including: i) where possible, trying to connect buyers and suppliers within the same county or neighboring counties; ii) buyer coordination to try and streamline ordering and distribution especially in counties with lower levels of purchasing and with fewer suppliers; and iii) continuing to emphasize the need for infrastructure that supports more localized transportation routes and distribution capacities.

Table 6. FY26 Purchase and Supplier Sales Amounts by County

County	Buyer Purchase \$	Supplier Sales \$
BERNALILLO	\$878K	\$728K
CATRON	\$15.0K	\$0
CHAVES	\$847K	\$1.05 Million
CIBOLA	\$13.4K	\$0
COLFAX	\$36.2K	\$32.3K
CURRY	\$196K	\$316K
DE BACA	\$0	\$0
DONA ANA	\$465K	\$160K
EDDY	\$0	\$0
GRANT	\$17.5K	\$175K
GUADALUPE	\$21.1K	\$19.8K
HARDING	\$0	\$0
HIDALGO	\$4.7K	\$0
LEA	\$106K	\$0
LINCOLN	\$10K	\$0
LOS ALAMOS	\$26K	\$0
LUNA	\$15K	\$0
MCKINLEY	\$173K	\$2.5K
MORA	\$4.6K	\$4.0K
OTERO	\$63.5K	\$42.4K
QUAY	\$15.3K	\$0
RIO ARRIBA	\$58.5K	\$880K
ROOSEVELT	\$59.3K	\$25.7K

SAN JUAN	\$472K	\$248K
SAN MIGUEL	\$68.1K	\$9.9K
SANDOVAL	\$249K	\$70.9K
SANTA FE	\$320K	\$83.2K
SIERRA	\$15.8K	\$26.0K
SOCORRO	\$37.8K	\$3.5K
TAOS	\$35.5K	\$8.4K
TORRANCE	\$57.4K	\$151K
UNION	\$4.1K	\$0
VALENCIA	\$102K	\$322K
APACHE (AZ)	Not Applicable	\$31.8K
Total	\$4.4 Million	\$4.4 Million

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The NM Local Food Data Portal is a collaborative effort led by the New Mexico Farmers' Marketing Association in partnership with participating NM Grown Administering Agencies. This report was prepared using the portal dashboards, which are produced based on NM Grown purchasing invoice data entered into the portal database by participating agencies.



For questions on this report or to request additional information, please contact:
 Bryan Crawford-Garrett, Monitoring, Evaluation, Research, & Learning
 New Mexico Farmers' Marketing Association
bryan@farmersmarketsnm.org

Appendix A, FY26 Purchases and Sales Summaries by Agency

	Overall	ALTSD	ECECD	PED	TFD
\$ Value of Purchases/Sales	\$4.4M	\$852K	\$274K	\$2.8M	\$481K
Buyers Making Purchases	142	42	36	60	4
Buyer Purchasing Range	\$<100 - \$790K	\$1.5K - \$98.1K	\$368 - \$35.7K	\$<100 -\$790K	\$66K - \$215K
Avg. Purchases per Buyer	\$30.9K	\$20.3K	\$7.6K	\$46.4K	\$120K
Median Purchases per Buyer	\$8.8K	\$15.0K	\$5.3K	\$8.2K	\$100K
Suppliers Making Sales	86	43	46	50	30
Supplier Sales Range	\$<100 - \$961K	\$<100 - \$163K	\$<100 - \$52.2K	\$329 - \$945K	\$1.2K - \$53.9K
Avg. Sales per Supplier	\$51.0K	\$19.8K	\$6.0K	\$55.7K	\$16.0K
Median Sales per Supplier	\$12.1K	\$5.6K	\$1.6K	\$7.0K	\$11.1K

Appendix B, Top 10 Products Purchased/Sold per Administering Agency

ALTSD

Name	Sum of Amount	Name	Sum of Amount
Beef, Ground	\$246K	Beef, Ground	\$65K
Beans, Pinto	\$67K	Dried Fruits	\$57K
Dried Fruits	\$63K	Beans, Pinto	\$12K
Beef, Stew Meat	\$63K	Beef, Stew Meat	\$12K
Pork, Stew Meat	\$51K	Apples, Specialty	\$10K
Mushrooms	\$42K	Apples	\$8K
Chile, Green, Roasted Fresh or Frozen	\$29K	Potatoes, Specialty	\$6K
Lettuce, Salad Mix	\$18K	Chile, Red, Roasted Fresh or Frozen	\$5K
Pecans	\$13K	Melon, Honeyloupe	\$5K
Dried Vegetables	\$13K	Tomatoes, Large	\$5K

ECECD

PED

Name	Sum of Amount	Name	Sum of Amount
Beef, Ground	\$928K	Mixed Produce Box*	\$91K
Beef, Flank/ Skirt	\$255K	Beef, Ground	\$91K
Apples	\$131K	Eggs (case)*	\$37K
Beans, Pinto	\$117K	Lamb/Mutton, Stew Meat (Bone-in)	\$24K
Cucumber, General	\$115K	Lettuce, Green	\$21K
Pluots	\$105K	Onion	\$18K
Peaches	\$104K	Potatoes, Waxy	\$17K
Mushrooms	\$88K	Apples	\$14K
Watermelon	\$83K	Beans, Pinto	\$12K
Beef, Stew Meat	\$76K	Zucchini	\$12K
		*Mixed Produce Boxes and Eggs are not current allowable products for standard NM Grown programs but were allowed for food bank purchasing in FY26.	

TFD (on behalf of all food banks)

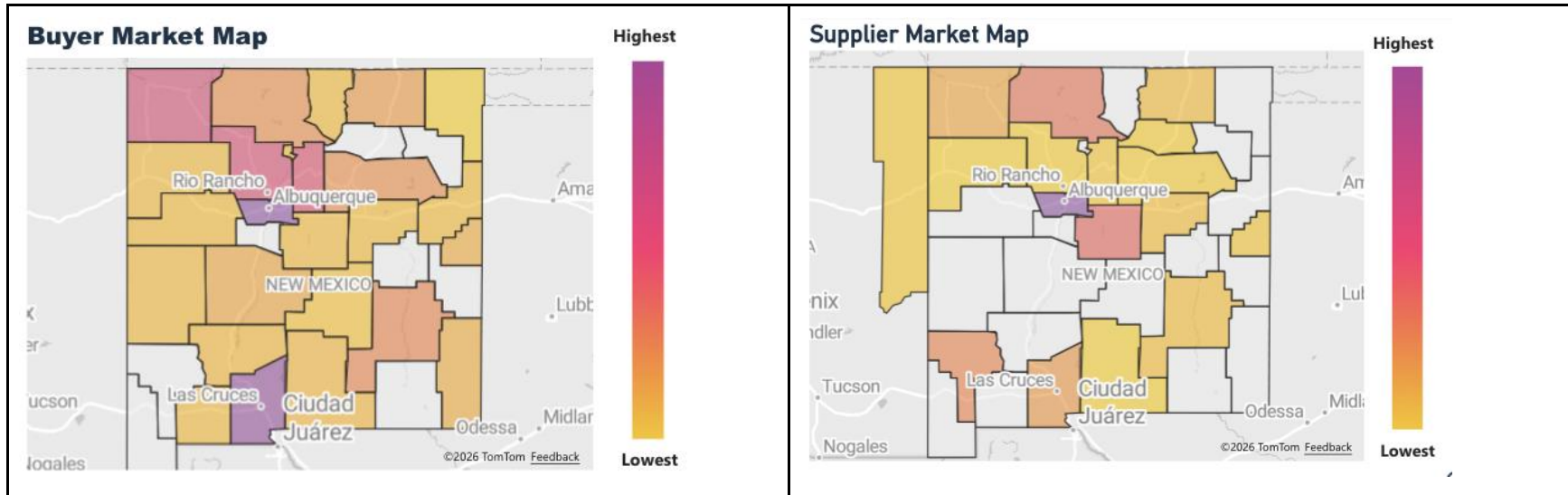
Appendix C, Buyer Purchases and Supplier Sales per Agency, by County

County	<u>ALTSD</u>		<u>ECECD</u>		<u>PED</u>		<u>TFD</u>	
	Buyer \$	Supplier \$	Buyer \$	Supplier \$	Buyer \$	Supplier \$	Buyer \$	Supplier \$
BERNALILLO	\$128K	\$300K	\$120K	\$85.8K	\$415K	\$148K	\$215K	\$194K
CATRON	\$15.0K	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CHAVES	\$40.5K	\$19.2K	\$0	\$4.4K	\$807K	\$1.03 M	\$0	\$0
CIBOLA	\$13.4K	\$0	\$0	\$0	\$0	\$0	\$0	\$0
COLFAX	\$29.4K	\$25.4K	\$0	\$0	\$6.9K	\$6.9K	\$0	\$0
CURRY	\$20.5K	\$12.7K	\$20.5K	\$0	\$75.8K	\$282K	\$79.7K	\$21.2K
DE BACA	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
DONA ANA	\$122K	\$67.0K	\$0	\$52.6K	\$343K	\$40.9K	\$0	\$0
EDDY	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GRANT	\$0	\$88.6K	\$2.3K	\$5.8K	\$15.2K	\$45.4K	\$0	\$35.3K
GUADALUPE	\$14.5K	\$19.4K	\$368	\$0	\$6.3K	\$409	\$0	\$0
HARDING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HIDALGO	\$0	\$0	\$0	\$0	\$4.7K	\$0	\$0	\$0
LEA	\$21.8K	\$0	\$0	\$0	\$84.5K	\$0	\$0	\$0
LINCOLN	\$10.0K	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LOS ALAMOS	\$10.7K	\$0	\$0	\$0	\$15.4K	\$0	\$0	\$0
LUNA	\$15.0K	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MCKINLEY	\$15.2K	\$2.5K	\$7.2K	\$0	\$151K	\$0	\$0	\$0
MORA	\$0	\$4.0K	\$4.6K	\$0	\$0	\$0	\$0	\$0
OTERO	\$16.6K	\$1.5K	\$2.6K	\$1.2K	\$45.2K	\$40.0K	\$0	\$0

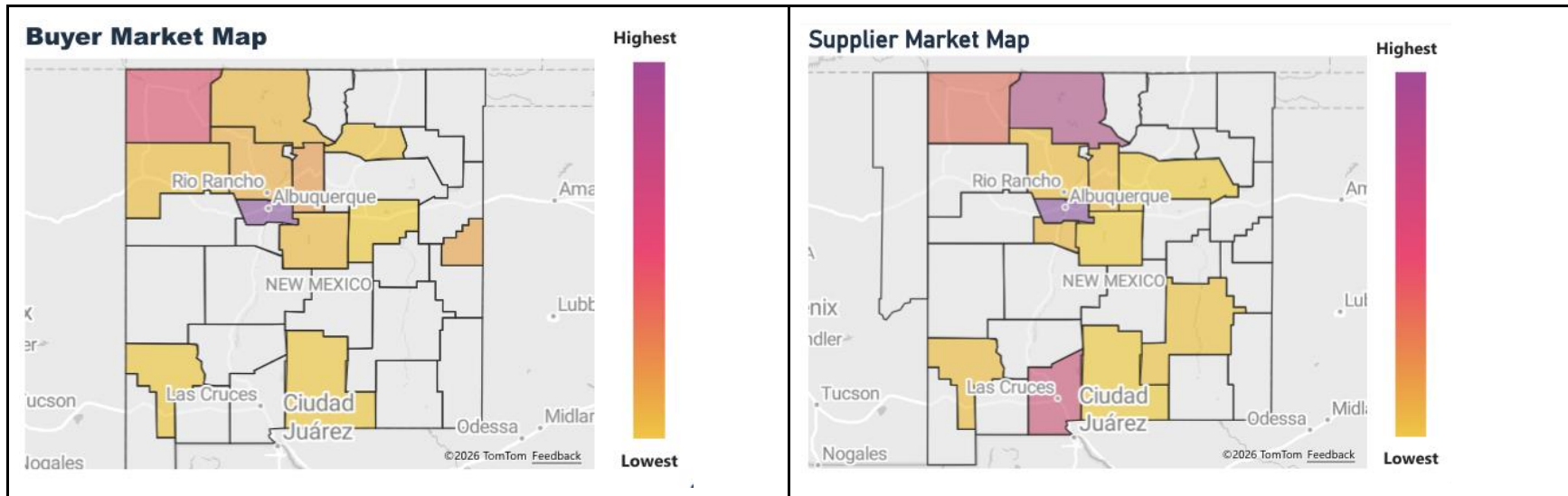
QUAY	\$13.1K	\$0	\$0	\$0	\$2.2K	\$0	\$0	\$0
RIO ARRIBA	\$36.1K	\$308K	\$9.9K	\$67.3K	\$12.5K	\$654K	\$0	\$50.7K
ROOSEVELT	\$0	\$0	\$0	\$0	\$59.3K	\$8.7K	\$0	\$17.0K
SAN JUAN	\$77.5K	\$49.4K	\$60.2K	\$33.1K	\$269K	\$99.3K	\$66.0K	\$66.0K
SAN MIGUEL	\$36.8K	\$6.0K	\$0	\$1.6K	\$31.3K	\$2.3K	\$0	\$0
SANDOVAL	\$73.8K	\$5.9K	\$14.9K	\$5.5K	\$160K	\$38.9K	\$0	\$20.6K
SANTA FE	\$70.6K	\$10.4K	\$24.1K	\$7.1K	\$106K	\$29.6K	\$120.1K	\$36.2K
SIERRA	\$15.8K	\$0	\$0	\$0	\$0	\$26.0K	\$0	\$0
SOCORRO	\$24.0K	\$0	\$0	\$0	\$13.7K	\$3.5K	\$0	\$0
TAOS	\$13.0K	\$0	\$0	\$0	\$22.6K	\$8.4K	\$0	\$0
TORRANCE	\$15.0K	\$124K	\$8.5K	\$1.6K	\$33.9K	\$17.7K	\$0	\$8.2K
UNION	\$4.1K	\$0	\$0	\$0	\$0	\$0	\$0	\$0
VALENCIA	\$0	\$0	\$0	\$8.4K	\$102K	\$306K	\$0	\$7.8K
APACHE (AZ)	N/A	\$8.6K	N/A	\$0	N/A	\$0	N/A	\$23.3K
Total	\$852K	\$852K	\$274K	\$274K	\$2.8 Million	\$2.8 Million	\$481K	\$481K

Appendix D, County-Level Buyer & Supplier Maps, per Agency

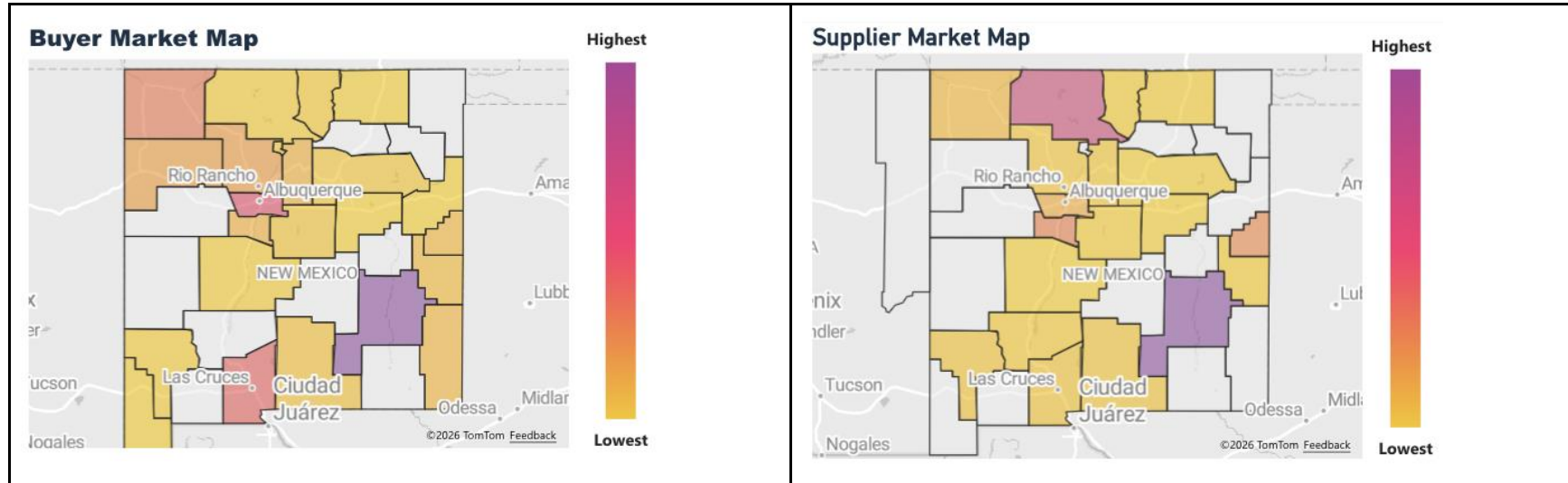
ALTSD



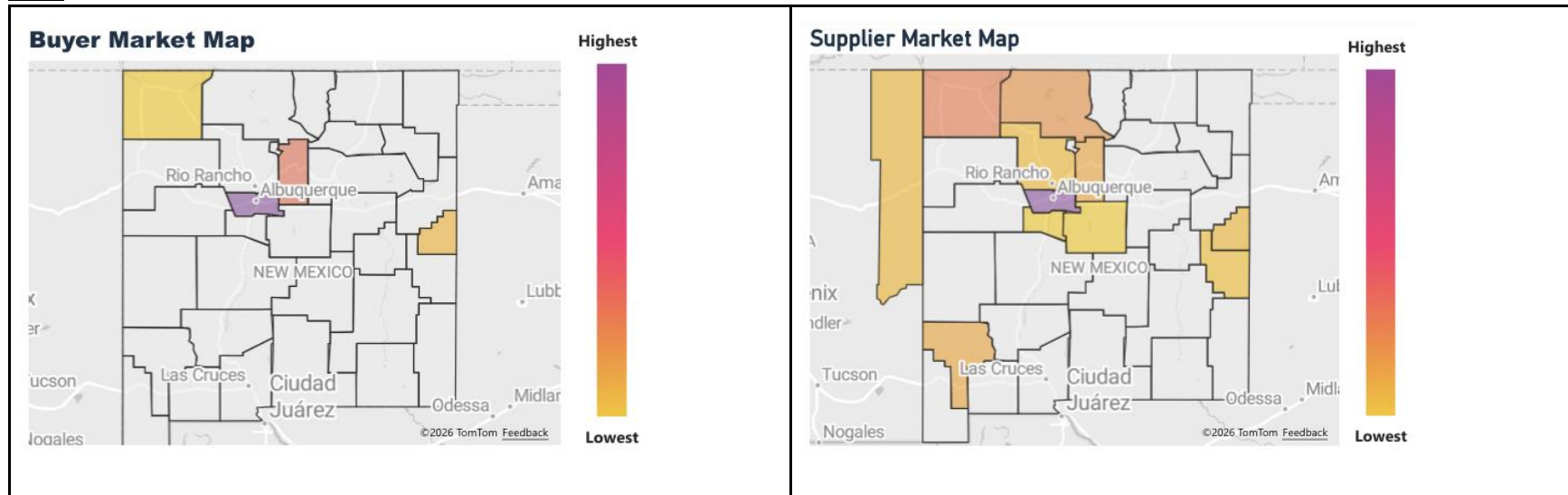
ECECD



PED



TFD



Appendix E, FY26 Total Approved Suppliers*, by County

County	# of Suppliers	County	# of Suppliers
Bernalillo	63	McKinley	4
Catron	20	Mora	4
Chaves	13	Otero	6
Cibola	5	Quay	2
Colfax	4	Rio Arriba	20
Curry	7	Roosevelt	2
De Baca	0	Sandoval	6
Doña Ana	17	San Juan	26
Eddy	0	San Miguel	4
Grant	10	Santa Fe	18
Guadalupe	2	Sierra	6
Harding	0	Socorro	5
Hidalgo	2	Taos	4
Lea	0	Torrance	5
Lincoln	0	Union	1
Los Alamos	0	Valencia	15
Luna	6	Apache, AZ	1
Not Available**	10		
Total	288		

**Suppliers are farms, ranches, food hubs, distributors, processors and other food businesses that are certified to sell into the New Mexico Grown local institutional food purchasing program.*

*** There were a few hubs, distributors, and processors that did not provide the county for all of their source farms or ranches.*

Appendix F, FY26 Purchase & Sales Totals and Average Prices, by Food Product

Note: there were a handful of products that were purchased per box/case/ other individual unit type, so we do not have price per pound data for those products.

Product Name	Sum of Total Purchases/ Sales	Average Price per Pound	Price/ pound, 5th percentile	Price/ pound, 95th percentile
Apples	\$154,887	\$2.18	\$1.39	\$7.50
Apples, Specialty	\$36,954	\$3.33	\$2.10	\$20.97
Apricots	\$35,939	\$2.80	\$2.45	\$22.05
Arugula, Bulk	\$605	\$10.07	\$5.88	\$16.00
Arugula, Bunch	\$546	\$5.75	\$5.75	\$5.75
Asparagus	\$542	\$5.05	\$3.00	\$8.04
Beans	\$2,244	\$2.55	\$1.70	\$8.13
Beans, Anasazi	\$144	\$5.75	\$5.75	\$5.75
Beans, Pinto	\$208,715	\$2.04	\$1.22	\$6.25
Beef, Bones/Marrow	\$43	\$4.30	\$4.30	\$4.30
Beef, Brisket	\$3,434	\$10.17	\$6.89	\$85.86
Beef, Chuck	\$75,031	\$9.54	\$7.40	\$15.28
Beef, Flank/Skirt	\$265,756	\$8.65	\$7.52	\$16.55
Beef, Ground	\$1,329,079	\$6.99	\$5.68	\$14.20
Beef, Jerky	\$12,848	\$18.79	\$12.32	\$96.41
Beef, Offal	\$90	\$9.00	\$9.00	\$9.00
Beef, Prime Cuts	\$6,045	\$9.43	\$8.62	\$14.70
Beef, Rib	\$3,707	\$10.16	\$9.45	\$16.32
Beef, Round	\$5,264	\$10.69	\$10.05	\$10.80
Beef, Shank	\$72	\$18.00	\$18.00	\$18.00

Beef, Stew Meat	\$151,483	\$11.69	\$7.71	\$15.60
Beets	\$1,211	\$4.11	\$3.52	\$5.75
Bell Peppers, Green, red, yellow	\$11,509	\$3.62	\$2.63	\$4.85
Berry, Specialty or Other	\$2,679	\$3.40	\$1.28	\$18.27
Berry, Strawberry	\$684	\$7.57	\$4.24	\$8.75
Bison, Ground	\$151	\$8.00	\$8.00	\$8.00
Bok Choy, Baby	\$814	\$8.31	\$8.00	\$12.50
Bok Choy, Large	\$1,427	\$7.66	\$5.08	\$7.78
Broccoli	\$2,813	\$6.60	\$2.20	\$7.00
Broccolini	\$42	\$7.00	\$7.00	\$7.00
Cabbage	\$7,057	\$1.95	\$1.27	\$3.00
Cabbage, Specialty	\$1,122	\$5.75	\$5.75	\$5.75
Carrots	\$22,159	\$3.80	\$2.15	\$5.60
Carrots, Specialty	\$3,376	\$6.13	\$3.75	\$9.31
Celery	\$2,405	\$4.13	\$1.53	\$6.00
Chard, Bunch	\$2,180	\$7.16	\$5.00	\$8.48
Cherries	\$13,485	\$15.48	\$10.45	\$22.05
Chile, Green, Dried Ground	\$953	\$5.65	\$4.40	\$25.74
Chile, Green, Fresh	\$4,158	\$1.93	\$1.30	\$3.79
Chile, Green, Roasted Fresh or Frozen	\$94,152	\$2.18	\$1.34	\$10.00
Chile, Other	\$296	\$6.00	\$6.00	\$6.00
Chile, Red, Dried Ground	\$10,980	\$9.97	\$6.00	\$28.12
Chile, Red, Dried, Crushed or Flake	\$1,821	\$11.96	\$6.13	\$28.10
Chile, Red, Pods	\$2,826	\$3.40	\$4.91	\$11.47
Chile, Red, Puree	\$53,586	\$2.49	\$1.47	\$10.13

Chile, Red, Roasted Fresh or Frozen	\$5,936			
Cider, Apple	\$2,530	\$5.50	\$5.50	\$5.50
Cider, Berry	\$2,107	\$5.50	\$5.50	\$5.50
Cilantro, dried or fresh	\$308	\$18.11	\$6.56	\$53.44
Corn Kernels, Dried	\$360	\$8.00	\$8.00	\$8.00
Corn, Chicos	\$1,554	\$29.33	\$6.53	\$30.75
Corn, Other	\$865	\$5.58	\$2.80	\$8.75
Corn, Posole Dried	\$10,461	\$11.00	\$5.18	\$12.50
Corn, Posole Frozen	\$7,513	\$5.73	\$4.75	\$8.75
Corn, Specialty	\$739	\$6.78	\$3.80	\$11.19
Corn, Sweet	\$556	\$0.58	\$0.58	\$0.58
Cornmeal, Atole	\$1,138	\$9.85	\$3.74	\$15.54
Cornmeal, Blue	\$4,678	\$2.57	\$1.85	\$13.19
Cornmeal, White	\$754	\$10.77	\$7.06	\$12.69
Cornmeal, Yellow	\$313	\$2.50	\$2.50	\$2.50
Cucumber Large	\$1,287	\$3.01	\$1.93	\$4.11
Cucumber, General	\$124,239	\$3.43	\$1.20	\$4.68
Cucumber, Specialty	\$13,479	\$2.98	\$1.20	\$4.07
Eggplant	\$579	\$3.43	\$2.75	\$4.60
Eggs (case)	\$36,720			
Flour, Blue Corn	\$454	\$7.83	\$6.75	\$7.88
Flour, Other	\$3,180	\$0.45	\$0.44	\$0.50
Flour, Winter Wheat	\$2,275	\$0.52	\$0.52	\$0.52
Garlic Scapes	\$66	\$4.73	\$3.32	\$17.00
Garlic, Cloves	\$300	\$12.00	\$12.00	\$12.00

Garlic, Head	\$1,248	\$12.42	\$11.00	\$14.75
Garlic, Other	\$1,938	\$35.01	\$11.74	\$84.58
Grapes	\$327	\$3.43	\$3.00	\$3.75
Green Beans	\$2,894	\$6.71	\$4.38	\$10.20
Herbs, Dried	\$778	\$46.89	\$23.64	\$64.56
Herbs, Fresh	\$783	\$26.34	\$14.00	\$41.28
Honey	\$4,318	\$13.29	\$6.81	\$20.00
Juniper, Ash/Berries	\$1,350	\$90.00	\$90.00	\$90.00
Kale, Bulk	\$4,154	\$9.52	\$4.00	\$18.20
Kale, Bunch	\$1,795	\$6.88	\$3.82	\$8.80
Lamb/Mutton, Shank	\$90	\$12.84	\$7.86	\$14.61
Lamb/Mutton, Stew Meat (Bone-in)	\$25,205	\$8.07	\$7.38	\$16.96
Leeks	\$224	\$5.57	\$5.03	\$5.60
Lentils	\$563	\$7.50	\$7.50	\$7.50
Lettuce, Butterhead	\$10,836	\$5.34	\$3.28	\$15.54
Lettuce, Green	\$70,152	\$10.69	\$5.95	\$13.00
Lettuce, Romaine	\$17,230	\$8.82	\$7.05	\$9.00
Lettuce, Salad Mix	\$52,042	\$7.78	\$5.50	\$16.00
Lettuce, Specialty	\$4,378	\$6.57	\$5.35	\$12.00
Melon, Cantaloupes	\$38,966	\$1.59	\$0.75	\$3.55
Melon, Honeydew	\$14,634	\$1.31	\$0.99	\$1.62
Melon, Honeyloupe	\$10,604	\$2.17	\$1.43	\$15.75
Melon, Specialty	\$150			
Melon, Watermelon	\$89,539	\$0.70	\$0.50	\$1.18
Microgreens	\$5,106	\$13.93	\$8.00	\$35.20

Mixed Produce Box	\$98,530			
Mushrooms	\$132,047	\$12.91	\$4.40	\$64.00
Mustard Greens	\$235	\$5.88	\$4.18	\$6.85
Nectarines	\$60,510	\$2.55	\$2.45	\$11.15
Okra	\$1,870	\$5.31	\$2.40	\$6.99
Onion, Green	\$2,690	\$4.05	\$4.00	\$17.15
Onion, Red, yellow or white	\$40,658	\$2.57	\$1.37	\$55.04
Onion, Spring	\$664	\$4.03	\$3.50	\$16.58
Parsley, dried or fresh	\$23	\$22.24	\$22.24	\$22.24
Peaches	\$118,903	\$2.62	\$2.45	\$15.75
Pears	\$41,425	\$2.62	\$1.16	\$15.75
Peas, Snap	\$1,117	\$8.00	\$5.30	\$8.64
Pecans	\$14,047	\$14.19	\$10.04	\$18.23
Pepper, Jalapenos	\$8,224	\$3.42	\$1.69	\$6.05
Pepper, other	\$4,251	\$4.92	\$3.00	\$10.23
Pepper, Padrona	\$167	\$6.19	\$6.05	\$6.25
Pepper, Poblanos	\$420	\$4.67	\$4.10	\$5.90
Pepper, Shishito	\$33	\$8.13	\$5.68	\$8.83
Peppers, Lunchbox	\$7,277	\$5.99	\$5.36	\$7.02
Pistachios	\$225	\$21.39	\$15.25	\$28.75
Plant Starts - Fruits	\$270			
Plant Starts - Herbs & Veggies	\$239			
Plums	\$11,295	\$2.52	\$2.52	\$24.41
Pluots	\$112,587	\$2.57	\$2.54	\$2.60
Pomegranates	\$3,751			

Pork, Belly	\$1,893	\$12.22	\$9.32	\$14.48
Pork, Ground	\$9,869	\$9.93	\$9.00	\$93.95
Pork, Ham/Rump	\$363	\$5.59	\$4.18	\$7.97
Pork, Loins/sirloin	\$10,124	\$8.66	\$4.08	\$15.00
Pork, Ribs	\$131	\$10.95	\$10.95	\$10.95
Pork, Sausage	\$45,725	\$6.78	\$5.73	\$15.85
Pork, Shoulder	\$3,495	\$6.18	\$4.19	\$6.39
Pork, Stew Meat	\$52,835	\$10.51	\$5.33	\$15.79
Potatoes, Russet	\$47,380	\$2.71	\$2.62	\$8.75
Potatoes, Specialty	\$28,630	\$4.05	\$2.75	\$8.75
Potatoes, Sweet	\$1,320	\$3.94	\$3.68	\$4.00
Potatoes, Waxy	\$22,158	\$2.93	\$1.39	\$3.75
Pumpkins	\$4,451	\$0.52	\$0.50	\$6.81
Radish, Daikon	\$1,853	\$3.17	\$2.20	\$4.25
Radish, Red or Mixed	\$5,027	\$4.07	\$2.20	\$8.49
Radish, Specialty	\$732	\$4.44	\$2.86	\$10.18
Shallots	\$240	\$20.00	\$20.00	\$20.00
Snacks, Dried Fruits	\$120,147	\$17.38	\$13.78	\$200.00
Snacks, Dried Vegetables	\$15,472	\$155.56	\$155.56	\$155.56
Spinach, Bulk	\$6,371	\$10.34	\$8.00	\$14.00
Spinach, Bunch	\$509	\$6.94	\$6.71	\$12.11
Sprouts, Alfalfa	\$32	\$4.92	\$4.20	\$7.80
Sprouts, Bean	\$188	\$8.00	\$8.00	\$8.00
Sprouts, Pea Shoots	\$109	\$7.68	\$4.75	\$38.85
Sprouts, Sunflower	\$1,164	\$9.11	\$8.18	\$11.75

Squash, Summer Mixed	\$19,930	\$2.17	\$1.49	\$5.69
Squash, Winter Mixed	\$9,310	\$2.08	\$1.43	\$4.39
Squash, Zucchini Mixed	\$43,675	\$2.75	\$1.39	\$4.00
Tea, Herbal (Indian/Navajo)	\$486	\$68.21	\$9.60	\$96.00
Tomatoes, Large	\$49,806	\$4.01	\$2.50	\$6.50
Tomatoes, Small, Cherry/Grape/Mixed	\$34,917	\$6.03	\$4.00	\$8.00
Tomatoes, Specialty	\$10,768	\$4.58	\$3.22	\$11.25
Transportation	\$58,722			
Turnips	\$3,599	\$4.51	\$2.17	\$4.60